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Sixth Semester B.B.A. Degree Examination, March 2020
Career Related First Degree Programme Under CBCSS
Group 2(b)

Core Course

BM 1641: MANAGEMENT INFORMATION SYSTEM

(2014-2016 Admissions)

Time: 3 Hours

Max. Marks: 80

SECTION - A

Answer all questions in one or two sentences. Each question carries 1 mark.

- 1. What is data redundancy?
- 2. What is Entropy?
- 3. What is file?
- 4. What is E-CRM?
- 5. What is Tele conferencing?
- 6. What is information overload?
- 7. What is CAD?

- 8. What is Data hierarchy?
- 9. What is encryption?
- 10. What is ERP?

SECTION - B

Answer any eight questions not exceeding one paragraph. Each question carries 2 marks.

- 11. Differentiate between data and information.
- 12. Explain Prototyping approach.
- 13. What is decomposition?
- 14. What is Adhoc Report?
- 15. What is cybernetics?
- 16. What is business data processing?
- 17. Explain the components of DBMS?
- 18. Explain DDL.
- 19. What is real time processing?
- 20. What is Data mining?
- 21. What is information network?
- 22. What do you mean by System development cycle?

Answer any six questions not exceeding one page. Each question carries 4 marks.

- 23. What are the Features of Information resources management?
- 24. What are the factors influencing the quality of information.
- 25. Explain the benefits of ERP.
- 26. What are the features of TPS?
- 27. What are the essentials of a good programmer?
- 28. Describe the disadvantage of Database system.
- 29. Explain the tools used in systems development?
- 30. What are the major security threats in MIS?
- 31. Describe the methods of file organisation.

 $(6 \times 4 = 24 \text{ Marks})$

SECTION - D

Answer any two questions not exceeding four pages. Each question carries 15 marks.

- 32. Explain Database model and its types.
- 33. Define MIS. Explain its objectives and characteristics.
- 34. Explain different types of system.
- 35. Explain the characteristics and capabilities of DSS. How it is differ from GDSS?

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Sixth Semester B.B.A. Degree Examination, March 2020

Career Related First Degree Programme under CBCSS

Group 2(b)

Core course

BM 1641: MANAGEMENT INFORMATION SYSTEM

(2017 Admission)

Time: 3 Hours

Max. Marks: 80

SECTION - A

- I. Answer all questions in one or two sentences. Each question carries 1 mark.
- 1. What are expert systems?
- 2. What is DBMS?
- 3. What is office automation?
- 4. What are subsystem?
- 5. What is input?
- 6. What is information?
- 7. What is MIS?
- 8. What is ethical responsibility?

- 9. What is strategic planning?
- 10. What is conceptual system?

SECTION - B

- II. Answer any **eight** questions not exceeding one paragraph. Each question carries **2** marks.
- 11. What do you mean by system design?
- 12. Explain the role of computer in MIS.
- 13. What is knowledge information?
- 14. Explain operation support system.
- 15. Distinguish between MIS and DSS.
- 16. What do you mean by security hazards?
- 17. Explain adaptive system.
- 18. What is informal system?
- 19. What do you mean by system testing?
- 20. Differentiate between application software and system software.
- 21. Explain the importance of MIS.
- 22. Explain data models.

- III. Answer any **six** questions not exceeding one page. Each question carries **4** marks.
- 23. Explain database and database management with examples.
- 24. What are the components of Decision support system (DSS)?
- 25. What are open and closed system?
- 26. What are the technical solutions for privacy protection?
- 27. What is data mining? State its advantages and disadvantages.
- 28. What are the attributes which influence quality information?
- 29. Describe the phases of System Development Life Cycle (SDLC).
- 30. Explain the advantages of prototyping.
- 31. What are expert systems? Explain its features and main components.

 $(6 \times 4 = 24 \text{ Marks})$

SECTION - D

Answer any two questions not exceeding four pages. Each question carries 15 marks.

- 32. Explain the structural approaches to the MIS.
- 33. Define system and explain the various types of system.
- 34. Describe the security and control issues in MIS.
- 35. What are the characteristics of a good management information system? How does it help in decision making?

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Sixth Semester B.B.A. Degree Examination, March 2020 Career Related First Degree Programme under CBCSS Group 2(b)

Elective Course

BM 1661.6: INDIAN BANKING SYSTEM

(2017 Admission)

Time: 3 Hours

Max. Marks: 80

SECTION - A

- I. Answer all questions in one or two sentences. Each question carries 1 mark.
- 1. What is a recurring deposit?
- 2. What is mobile banking?
- 3. What is CRR?
- 4. What is repo rate?
- 5. Who is an endorser?
- 6. What is an ATM?
- 7. What do you mean by unit banking?
- 8. What is a commercial bank?

- 9. What do you mean by Development Banks?
- Expand NABARD.

SECTION - B

- II. Answer any eight questions not exceeding one paragraph. Each question carries 2 marks.
- 11. Define Bank.
- 12. What do you understand by a Local Area Bank?
- 13. What is Chain Banking?
- 14. What is meant by wrongful dishonor of a cheque?
- 15. What are agricultural banks?
- 16. What are the defects of Indigenous Banks?
- 17. What do you mean by sans frais endorsement?
- 18. What is a bill of exchange?
- 19. What are the benefits of a fixed deposit?
- 20. What precautions should the banker take while operating account with a pardanashin woman?
- 21. Who acts as the custodian of Foreign Exchange Reserve of the Nation? How?
- 22. How does the RBI contract the credit in the country?

- III. Answer any six questions not exceeding one page. Each question carries 4 marks.
- 23. In what circumstances a commercial bank act as agents of their customers?
- 24. What are the modern services provided by a banker?
- 25. What is Bank's Right of General Lien?
- 26. Write a note on the dating of cheques.
- 27. Explain the three-tier system operating in Co-operative banking sector.
- 28. What types of accounts can a person open in a bank?
- 29. What precautions should a banker take while dealing with clubs associations and charitable societies?
- 30. Explain the characteristics of negotiable instruments.
- 31. What are the liabilities of an endorser?

 $(6 \times 4 = 24 \text{ Marks})$

SECTION - D

- IV. Answer any **two** questions not exceeding **four** page. Each question carries **15** marks.
- 32. Define a commercial bank. What are its characteristics? What are the primary functions of a commercial bank?
- 33. (a) Briefly explain the organisational structure of Indian banking system.
 - (b) Explain the role and function of RBI in Indian Baking system.

- 34. What is the position of RBI in the Indian Banking System? Explain the functions of RBI.
- 35. What is a cheque? What are the essential feature of a cheque?

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Sixth Semester B.B.A. Degree Examination, March 2020 Career Related First Degree Programme Under CBCSS

Group 2(b)

Core Course

BM 1642: INTERNATIONAL BUSINESS

(2017 Admission)

Time: 3 Hours

Max. Marks: 80

SECTION - A

Answer all questions in one or two sentences. Each question carries one mark.

- 1. Define International business.
- 2. What is an MNC?
- 3. What is GATT?
- 4. What do you understand by free trade zone?
- 5. What is IMF?
- 6. What is UNCTAD?
- 7. What is globalization?

- 8. What is joint venture?
- 9. What is global business?
- 10. What is exchange rate risk?

SECTION - B

Answer any eight questions not exceeding one paragraph.

Each question carries 2 marks

- 11. What are trade barriers?
- 12. What is meant by privatization?
- 13. What is FDI?
- 14. What is green field investment?
- 15. What is BOP?
- 16. What is Foreign exchange market?
- 17. What is capital account convertibility?
- 18. What is Franchising?
- 19. What is non-tariff trade barrier?
- 20. What is IPR?
- 21. Define Dumping.
- 22. What do you mean by Make or Buy decision?

Answer any six questions not exceeding one page. Each question carries 4 marks.

- 23. State the objectives of IMF.
- 24. Explain letter of credit.
- 25. Explain the functions of world bank.
- 26. What is international business environment?
- 27. Differentiate between Balance of Trade and Balance of Payment.
- 28. Differentiate between IMF and World Bank.
- 29. State the objectives of UNCTAD.
- 30. List out documents for Export Trade.
- 31. Elaborate on the cultural environment of International business.

 $(6 \times 4 = 24 \text{ Marks})$

SECTION - D

Answer any **two** questions not exceeding **four** pages. Each question carries **15** marks.

- 32. Explain the factors affecting international business environment?
- 33. Explain the challenges of globalization of Indian industries.
- 34. Explain the role and functions of WTO in international relations?
- 35. Explain the merits and demerits of multinational corporations in Indian economy.

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Sixth Semester B.B.A. Degree Examination, March 2020 Career Related First Degree Programme Under CBCSS Group 2(b)

Stream II : Marketing Management

Elective Course

BM 1661.2 : RETAIL MANAGEMENT (2017 Admission)

Time: 3 Hours

Max. Marks: 80

SECTION - A

- I. Answer all questions in one/two sentences. Each question carries 1 mark.
- 1. Define Retailing.
- 2. What is meant by supply chain management?
- 3. What is Kiosk Marketing?
- 4. What is Retail Promotion?
- 5. What is Retail Logistics?
- 6. What is meant by Electronic Retailing?
- 7. What is meant by Visual Merchandising?

- 8. What is meant by Store Layout?
- 9. What is meant by Distribution Channel?
- 10. What is Customer Service?

SECTION - B

- II. Answer any eight questions not exceeding one paragraph. Each question carries 2 marks.
- 11. What do you mean by Non Store Retailers?
- 12. What do you mean by Vertical Merchandising?
- 13. What is Retail Pricing?
- 14. Which are the different Types of Retailers?
- 15. What do you mean by Value Chain?
- 16. What is Branding?
- 17. Define Merchandise Optimisation.
- 18. What is Catalogue Retailing?
- 19. What is meant by Cash and Carry?
- 20. What is meant by Relationship Marketing?
- 21. Give the elements of Retail Communication Mix?
- 22. What is a Convenience Store?

- III. Answer **any six** questions not exceeding one page. Each question carries **4** marks.
- 23. Distinguish between service retailers and merchandising retailers.
- 24. Examine the importance of retailing.
- 25. Explain the features of retailing.
- 26. State the responsibilities of store manager.
- 27. What are the objectives of good store design?
- 28. What are the issues to be considered in site selection?
- 29. Explain the objectives of customer relationship management in retailing.
- 30. Explain the tools used for visual merchandising.
- 31. Explain the principles of Merchandising.

 $(6 \times 4 = 24 \text{ Marks})$

SECTION - D

- IV. Answer any two questions not exceeding four pages. Each carries 15 marks.
- 32. Explain the emerging trends in retailing.
- 33. What are the functions to be performed by a retailer?
- 34. Discuss the ethical issues in retailing.
- 35. Discuss the role of IT in retail management.

 $(2 \times 15 = 30 \text{ Marks})$

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Sixth Semester B.B.A. Degree Examination, March 2020 Career Related First Degree Programme under CBCSS Group 2 (b)

Elective Course

BM 1661.6 : INDIAN BANKING SYSTEM

. (2014-2016 Admissions)

Time: 3 Hours

Max. Marks: 80

SECTION -- A

- I. Answer all questions in one or two sentences. Each question carries one mark
- 1. What do you mean by unit banking?
- 2. State the meaning of chain banking?
- 3. What do you mean by bill of exchange?
- 4. State the meaning of Mixed banking
- 5. What is PCARDB?
- 6. State the functions of a bank
- 7. State the meaning of SIDBI

- 8. What is PACS?
- 9. What do you mean by Co-operative Banks?
- State the concepts of NPA

SECTION - B

- II. Answer any **eight** questions not exceeding **one** paragraph. Each question carries **2** marks
- 11. State the meaning of Anytime Banking and Any where Banking.
- 12. Briefly narrate the Deposit banking.
- 13. State the applicability of Banking Regulation Act, 1949.
- 14. State the salient features of Negotiable Instrument Act.
- 15. Briefly explain about HUDCO.
- 16. Difference between NBFCs and Banks.
- 17. State the functions of Service Co-operative banks.
- 18. Briefly state any four importance of SIDBI.
- 19. What do you mean by RRBs.
- 20. State the difference between unit banking and branch banking.
- 21. Briefly explain the four functions of State Co-operative banks.
- 22. What are the four important functions of District Co-operative banks.

- III. Answer any six questions not exceeding one page. Each question carries 4 marks
- 23. Explain the meaning and distinguish between deposit banking and mixed banking
- 24. Explain the salient features of Negotiable Instrument Act, 1881
- 25. State the difference between general crossing and special crossing
- 26. Explain the nature of development banks
- 27. Explain the salient features of EXIM banks
- 28. State the main provisions Banking Regulation Act, 1949
- 29. What are the powers of District Co-operative banks
- 30. State the functions of PACs
- 31. Explain the important regulations of NBFCs

 $(6 \times 4 = 24 \text{ Marks})$

SECTION - D

- IV. Answer any **two** questions not exceeding **four** page. Each question carries **15** marks
- 32. Explain the Banking system in India
- 33. Explain the structure and functions of Co-operative banks in India
- 34. Explain briefly the role of NABARD in the rural development of an economy
- 35. Briefly explain the different kinds of developmental banks in India